



Charles S. Wolfe

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CONSULTATION / STRATEGIC PLANNING / MARKETING / RESOURCE DEVELOPMENT

Professional Experience

President (1991- present) Charles S. Wolfe & Associates, Inc. Assisting not-for-profit organizations in maximizing their potential through comprehensive assessment, strategic planning, marketing and resource development.

Executive Director and CEO (1986-1991) Mount Sinai Medical Center Foundation, Miami, Florida, the fundraising arm of Mount Sinai Medical Center of Greater Miami. Over \$60 million raised from over 3,000 individual gifts by Foundation during five years as C.E.O.

Executive Director and CEO (1970-1986) Jewish Home for the Aged, Detroit/Southfield/West Bloomfield, Michigan. Non-profit corporation with three facilities encompassing 416 in-resident aged clients, ranging from mild to severe impairment, as well as educational, outreach, research and community services.

Director of Educational Services and Branch Manager (1966-1970) Jewish Community Center, Detroit, Michigan.

Major Consultations

Beth Shalom Congregation Philadelphia, Pennsylvania	Pre-Campaign Assessment
Baldwinsville Center for the Arts Baldwinsville, New York	Pre-Campaign Assessment
Pritikin Foundation Miami, Florida	Pre-Campaign Development
Temple Bnai Israel Clearwater, Florida	Pre-Campaign Assessment
Jewish Family Services Springfield, Massachusetts	Pre-Campaign Development
Oneida Public Library Oneida, New York	Pre-Campaign Development
Jewish Home for Aged San Francisco, California	Pre-Campaign Development
Pinellas County Jewish Day School Clearwater, Florida	Development Plan
Menorah Park Syracuse, New York	Capital and Endowment Campaign

Major Consultations (cont)

Teachable Moment Foundation Sacramento, California	Capital Campaign
Menorah Manor St. Petersburg, Florida	Capital and Endowment Campaign
Beth Abraham Synagogue Dayton, Ohio	Capital and Endowment Campaign
Syracuse Home Association Syracuse, New York	Capital and Endowment Campaign
Ft. Thomas Education Foundation Ft. Thomas, Kentucky	Capital and Endowment Campaign
Jewish Community Center Springfield, Massachusetts	Capital and Endowment Campaign
Jewish Rehabilitation Center Swampscott, Massachusetts	Pre-Campaign Development
Christ Church Cathedral New Orleans, Louisiana	Pre-Campaign Development
Young at Art Children's Museum of South Florida Plantation, Florida	Capital and Endowment Campaign
Free Store/Food Bank Cincinnati, Ohio	Consultation
Crayons to Computers Cincinnati, Ohio	Capital and Endowment Campaign
Abramson Center Horsham, Pennsylvania	Consultation
Jewish Seniors Agency Providence, Rhode Island	Capital and Endowment Campaign
Cedars Nursing Center Portland, Maine	Capital and Endowment Campaign
Beth Shalom Village Virginia Beach, Virginia	Capital and Endowment Campaign
Church of the Redeemer Hyde Park, Cincinnati, Ohio	Capital and Endowment Campaign
Central NJ Jewish Home for Aged Somerset, New Jersey	Consultation

Major Consultations (cont)

Episcopal Retirement Homes, Inc. Cincinnati, Ohio	Consultation
Jewish Community Center Cincinnati, Ohio	Consultation
Friends of the Jewish Chapel of the U.S. Naval Academy National	Capital and Endowment Campaign
Jewish Center for Aged St. Louis, Missouri	Capital and Endowment Campaign
Daughters of Miriam Health Center Clifton, New Jersey	Consultation
Yavneh Academy School Cincinnati, Ohio	Capital and Endowment Campaign
Tender Mercies Cincinnati, Ohio	Consultation
Weinberg Campus Buffalo, New York	Campaign Assessment
Desert Retirement Community Palm Springs, California	Consultation
Jewish Home for the Aged Harrisburg, Pennsylvania	Capital and Endowment Campaign
Daughters of Sarah Nursing Center Albany, New York	Capital and Endowment Campaign
Yeshiva Academy Longmeadow, Massachusetts	Capital and Endowment Campaign
United Cerebral Palsy Cincinnati, Ohio	Consultation
Cincinnati Psychoanalytic Institute Cincinnati, Ohio	Capital and Endowment Campaign
Jewish Federation of Cincinnati Cincinnati, Ohio	Consultation on Organizational Development
Philadelphia Geriatric Center Philadelphia, Pennsylvania	Capital and Endowment Campaign

Major Consultations (cont)

Jewish Home of Central New York Syracuse, New York	Capital and Endowment Campaign
Escuela Americana - The American School San Salvador, El Salvador	Consultation
Shalom Geriatric Center Kansas City, Missouri	Capital and Endowment Campaign
Walnut Hills High Alumni Foundation Cincinnati, Ohio	Capital and Endowment Campaign
Congregation Ohav Shalom Cincinnati, Ohio	Capital and Endowment Campaign
Jewish Geriatric Services, Inc. Longmeadow, Massachusetts	Capital and Endowment Campaign
Soroka Medical Center Beer-Sheva, Israel	Consultation
Cedar Village Cincinnati, Ohio	Capital and Endowment Campaign
The Spurwink School and Foundation Portland, Maine	Consultation
Temple Shaarai Zedek Tampa, Florida	Capital Campaign
Women's International Zionist Organizations	Consultation
Temple Beth El Portland, Maine	Endowment Campaign
South Shore Hospital Miami, Florida	Consultation
Jewish Home for the Aged Portland, Maine	Capital Campaign

Education

Certificate in Gerontology	Wayne State University, Detroit, Michigan	1984
Ed.S. - Guidance & Counseling	Eastern Michigan University, Ypsilanti, Michigan	1969
M.A. - Guidance & Counseling	Eastern Michigan University, Ypsilanti, Michigan	1967
B.S. - Psychology & Sociology	Eastern Michigan University, Ypsilanti, Michigan	1964

Licenses

Social Worker, State of Michigan since 1974. License #03349

Awards & Appointments

1983-1986: Member, Commission on Aging, State of Michigan. Appointed for two terms by Governor James Blanchard.

1984: Distinguished Service Award, Alzheimer's Disease & Related Disorders Association of Metropolitan Detroit.

1983: Distinguished Service Award, Michigan Non-Profit Homes Association

Publications

"Fund Raising in Long-Term Care Facilities." Chapters in Goldsmith, Seth, Essentials of Long Term Care Administration, Aspen Publishers, April 1993, August 1994.

"Sharing Information in the Jewish World Aging Network." The JDC-Brookdale Institute, Jerusalem. Prepared for the Symposium on Aging in the Jewish World, July 1985.

"Evaluation of a Year-Long Reality Orientation Program." Journal of Gerontology, 1981, Vol. 36, No.1.

Preface to "Mentally Impaired Aging." AAHA Publication, 1979, Washington, D.C.

"Assertiveness Training in a Long-Term Care Setting." Aging & Leisure Living, December 1987, Vol. 1, No.2.

"Demographic Overview." Concern, April/May 1977, Vol. 3.

Graduate Level Teaching (selected)

Assistant Adjunct Professor (1981-1986), School of Osteopathic and Human Medicine, Michigan State University, East Lansing.

Assistant Adjunct Professor (1979-1986), School of Medicine, Wayne State University, Detroit, Michigan.

Preceptor (1982-1984), Graduate School of Health Care Administration, George Washington University, Washington, D.C.

Instructor (1969-1974), Graduate Department of Guidance & Counseling, Eastern Michigan University, Ypsilanti, Michigan.

Major Presentations

*Keynote address

Alabama Gerontological Society*

American Association of Homes for Aging -- numerous occasions

American Public Health Association

Association of Fundraising Professionals

Major Presentations (cont)

Association of Jewish Aging Services
Association of Ohio Philanthropic Homes
Cornell University School of Medicine
Council of Jewish Federations
Foundation for the Third Age of El Salvador
Gerontological Society
Illinois Governor's Conference on Long-Term Care*
Illinois Health Care Association*
Iowa Hospital Association*
Ireland Jewish Home for the Aged of Dublin*
Kansas Department of Social Services*
Mercy Hospital of Cedar Rapids, Iowa
Michigan Governor's Conference on Aging
Michigan Hospital Association
Minnesota Hospital Association*
National Association of Area Agencies of Aging & State Units on Aging*
National Association of Housing & Redevelopment Officials - North Central Region*
National Association of Hospital Development
National Council on Aging
National Home & Community Based Services Conference*
National Institute of Adult Day Care*
National Institute of Mental Health
National Society of Fund Raising Executives, South Florida Chapter Conference
New England Association for Home for Aging*
Northern Illinois Area Agency on Aging*
Pennsylvania Association of Non-Profit Homes for Aging*
Pritikin Longevity Center, Santa Monica, California and Miami Beach, Florida -- numerous
Public Broadcast System (PBS) Adult Learning Service
Scottish Society of Charity Managers, Glasgow, Scotland
Santa Barbara California Community Presentation*
Sisters of Mercy Health Conference*
University of Michigan, Institute of Gerontology
University of Southern Maine
Wayne State University*
World Presidents Association, Puerto Rico
Young Presidents Organization, Vail, Colorado

Professional Affiliations (selected)

American Association of Homes for Aging. National Chairperson, Professional Development, 1982-1983
Alzheimer's Disease & Related Disorders Association of Metropolitan Dade County Board of Directors, 1986-1991
Alzheimer's Disease & Related Disorders Association of Detroit. Board of Directors, 1982-1986
Michigan Non-Profit Home Association. President, 1979-1980
National Association of Hospital Development. Member
National Society of Fund Raising Executives. Member
North American Association of Jewish Homes & Housing for the Aged. President 1986-1987